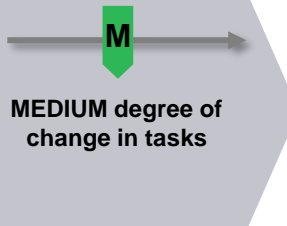


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## Job dashboard – Business Valuation Associate/Business Valuation Executive (1/2)

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Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce Challenges	 <b>MEDIUM</b> degree of change in tasks
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation		

### Responsibilities of the role today


**Today**, this job role is responsible for the execution of deliverables and working hands-on during the valuation analysis including valuation of intangible assets and participating in stakeholder interactions.

Job tasks today	Impact at task-level/Future view of job tasks	Time horizon
Perform fieldwork and follow-up actions in accordance with standards and guidelines for the subject matter and purpose of valuation	<b>M</b> <ul style="list-style-type: none"> <li>Analytics and Intelligent Automation tools will support research activities about the client, industry and competitors by scanning through a huge volume of data and information to support their financial models and valuation analysis. This saves time and reduces errors in data compilation</li> <li>Focus will shift from information gathering to validating outputs and interpreting the information gathered</li> <li>For repetitive follow-up actions (e.g. sending out reminder emails), job holders can leverage Intelligent Automation tools to automate processes</li> </ul>	<ul style="list-style-type: none"> <li>Short to medium-term</li> </ul>
Maintain quality and ongoing improvements in the valuation process	<b>L</b> <ul style="list-style-type: none"> <li>To engage job holders and ensure cost efficiency, administrative and repetitive activities will be outsourced or offshored to neighbouring countries. Hence, job holders can focus on higher-value activities such as exploring opportunities to improve existing valuation processes to meet changing client expectations</li> <li>Human intervention continues to be important as job holders review and validate the work performed by outsourced or offshored teams while looking for areas to improve the valuation process</li> <li>Job holders will also need to maintain up-to-date on the relevant standards and guidelines to ensure overall quality</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>
Prepare content for engagement with stakeholders	<b>M</b> <ul style="list-style-type: none"> <li>Business valuation reports prepared for stakeholders can be stored in the cloud, streamlining the process of information sharing and enabling efficiency of collaboration within teams</li> <li>Job holders need to understand the cybersecurity risks involved and ensure the right measures are in place to mitigate risks</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>

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## Job dashboard – Business Valuation Associate/Business Valuation Executive (2/2)

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Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce Challenges	 MEDIUM degree of change in tasks
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation		

### Responsibilities of the role in the future

**Moving forward**, this job role will leverage Analytics and Intelligent Automation tools to support the execution of deliverables and activities involved in valuation analysis. There will be an increasing focus on validating outputs, interpreting information and engaging in continuous interactions with stakeholders. Job holders will also need to review the deliverables performed by outsourced/offshore teams and ensure quality deliverables are delivered in a timely manner.

### Technical Skills (TSC) Required

• Benchmarking	Level 3	• Financial Modelling	Level 3
• Business Acumen	Level 4	• Macroeconomic Analysis	Level 3
• Business Development	Level 3	• Professional and Business Ethics	Level 3
• Business Planning	Level 4	• Stakeholder Management	Level 3
• Corporate and Business Law	Level 3	• Taxation Laws	Level 3
• Data Analytics	Level 4	• Valuation Approaches and Methodologies	Level 3
• Data Governance	Level 4	• Valuation Conclusion and Reporting	Level 3
• Digital Technology Environment Scanning	Level 3	• Valuation of Different Classes of Interest	Level 3
• Financial Analysis	Level 3	• Valuation Research and Analysis	Level 3

### Critical Core Skills (CCS) Required

• Collaboration	Basic	• Learning Agility	Basic
• Digital Fluency	Basic	• Problem Solving	Basic