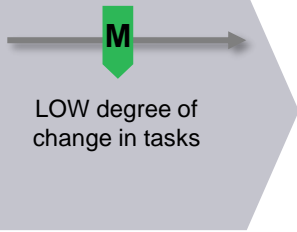


## 10 Job dashboard – Business Valuation Manager (1/2)

Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce Challenges	
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation		

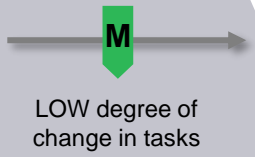
### Responsibilities of the role today

**Today**, this job role is responsible for managing valuations including valuation of intangible assets, generating and supporting the business, conducting quality control, providing technical leadership as well as sourcing appropriate staff for the team.

Job tasks today	Impact at task-level/Future view of job tasks		Time horizon
Evaluate fieldwork and review progress of engagement and recommend follow-up steps	M	<ul style="list-style-type: none"> <li>Analytics tools will help to support conclusions in valuation analysis by complementing qualitative and quantitative inputs alongside professional judgement</li> <li>Analytics will enable the detection of anomalies or inconsistencies for further analysis and help to mitigate risks that may arise</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>
Foster quality and continuous improvement in the valuation process and evaluate solutions to address lapses in quality assurance	L	<ul style="list-style-type: none"> <li>Changing client expectations will continue to drive the need for operational efficiency. Hence, job holders need to assess the current valuation process and explore how emerging technologies and outsourcing/offshoring options can be leveraged</li> <li>Strategic thinking and business acumen continue to play a key role where job holders need to challenge current ways of working</li> <li>Professional judgement is still required to assess solutions for lapses in quality assurance and ensure multiple valuation approaches have been accounted for, in order to drive quality</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>
Evaluate content, risks and threats of engagements and manage stakeholder expectations	L	<ul style="list-style-type: none"> <li>Professional judgement remains necessary as job holders need to evaluate business valuation reports, assess business risks, share best practices and provide enhanced value to clients</li> <li>COVID-19 resulted in the shift towards virtual meetings and job holders need to learn how to continue managing client expectations through digital platforms</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>

## 10 Job dashboard – Business Valuation Manager (2/2)

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Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce Challenges	 LOW degree of change in tasks
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation		

### Responsibilities of the role in the future

**Moving forward**, this job role needs to constantly evaluate the current valuation process to drive operational efficiency and explore how technology and outsourcing/offshoring options can be leveraged. Technology such as Analytics tools will drive more data-driven insights, thus providing more robust recommendations together with professional judgement.

### Technical Skills (TSC) Required

• Benchmarking	Level 4	• Macroeconomic Analysis	Level 5
• Business Acumen	Level 5	• Professional and Business Ethics	Level 5
• Business Development	Level 5	• Project Execution and Control	Level 5
• Business Planning	Level 5	• Project Feasibility	Level 4
• Corporate and Business Law	Level 5	• Stakeholder Management	Level 5
• Data Analytics	Level 4	• Taxation Laws	Level 5
• Data Governance	Level 4	• Valuation Approaches and Methodologies	Level 5
• Digital Technology Environment Scanning	Level 4	• Valuation Conclusion and Reporting	Level 5
• Financial Analysis	Level 4	• Valuation of Different Classes of Interest	Level 5
• Financial Modelling	Level 5	• Valuation Research and Analysis	Level 5
• Financial Statements Analysis	Level 5		

### Critical Core Skills (CCS) Required

• Collaboration	Intermediate	• Problem Solving	Intermediate
• Decision Making	Advanced	• Sense Making	Advanced
• Developing People	Intermediate		