## 10

# Job dashboard – Business Valuation Senior/Business Valuation Senior Executive (1/2)



Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce	MEDIUM degree of change in tasks
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation	Challenges	

### Responsibilities of the role today

**Today**, this job role is responsible for managing the valuation exercise for client engagements including valuation of intangible assets. Job holders are also expected to interact with stakeholders to manage project deliverables and overall timelines.

Job tasks today	Impact at task-level/Future view of job tasks	Time horizon
Review fieldwork and perform follow-up actions to monitor progress as well as apply relevant valuation-related standards and guidelines	<ul> <li>Analytics and Intelligent Automation tools will support the development of financial models and help to drive a more transparent, efficient and logical conclusion</li> <li>Job holders will need to review the outputs of the financial model and assess the business risks based on the various scenarios in the model. Hence, business acumen and critical thinking are required</li> <li>For administrative and repetitive tasks that are outsourced or offshored to neighbouring countries, job holders will need to review their outputs to ensure the accuracy of deliverables</li> <li>Human intervention will remain important to ensure compliance with relevant standards and guidelines</li> </ul>	Short to medium-term
Propose solutions to address lapses in quality assurance in the valuation process	<ul> <li>Continue to rely on strong problem solving skills, in order to maintain and improve quality in the valuation process</li> <li>Technical knowledge will remain important for the role to understand the value in utilising different valuation approaches to limit potential errors and reduce risks</li> </ul>	Short-term
Interact with stakeholders to manage project deliverables and timelines	<ul> <li>Cloud Computing tools will be utilised to share deliverables with stakeholders. Job holders need to understand the underlying cybersecurity risks and ensure responsible use of digital information</li> <li>With clients expecting more advisory services, job holders need to be adaptable and have learning agility across various industries to better engage clients in conversations</li> </ul>	Short-term

### 10

# Job dashboard – Business Valuation Senior/Business Valuation Senior Executive (2/2)

Trends impacting this role				Impact Assessment	
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce	MEDIUM degree of
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation	Challenges	change in tasks

### Responsibilities of the role in the future

**Moving forward**, job holders will leverage financial models developed by Analytics and Intelligent Automation tools and the focus is to review outputs and business risks, thus driving a more transparent, efficient and logical conclusion. Job holders will need to manage the outsourced/offshore teams to ensure that quality outputs are delivered. Job holders will need to focus on high-value tasks, tap on their technical expertise to solve problems and provide clients with advisory services.

Technical Skills (TSC) Required					
Benchmarking	Level 4	Macroeconomic Analysis	Level 4		
Business Acumen	Level 4	Professional and Business Ethics	Level 4		
Business Development	Level 4	Project Execution and Control	Level 4		
Business Planning	Level 4	Project Feasibility	Level 3		
Corporate and Business Law	Level 4	Stakeholder Management	Level 4		
Data Analytics	Level 4	Taxation Laws	Level 4		
Data Governance	Level 4	Valuation Approaches and Methodologies	Level 4		
Digital Technology Environment Scanning	Level 4	Valuation Conclusion and Reporting	Level 4		
Financial Analysis	Level 4	Valuation of Different Classes of Interest	Level 4		
Financial Modelling	Level 3	Valuation Research and Analysis	Level 4		

Critical Core Skills (CCS) Required						
Collaboration	Intermediate	Digital Fluency	Intermediate			
Communication	Basic	Sense Making	Intermediate			