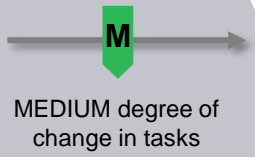


## 5 Job dashboard – Mergers and Acquisitions Associate/Mergers and Acquisitions Executive (1/2)

[Contents](#)  
[Section Top](#)

Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce Challenges	 MEDIUM degree of change in tasks
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation		

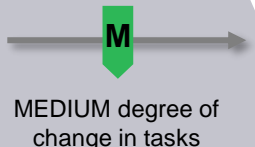
### Responsibilities of the role today

**Today**, this job role is responsible for the execution of deliverables and working hands-on during the initial research phase, which includes financial statement reviews and analyses, and relevant stakeholder interactions. Job holders must be flexible in handling a wide range of duties throughout the M&A process.

Job tasks today	Impact at task-level/Future view of job tasks		Time horizon
Conduct market analysis and analyse financial statements	M	<ul style="list-style-type: none"> <li>Intelligent Automation will enable a quicker and more consistent way to extract financial information from relevant sources to make the process more efficient</li> <li>Analytics will enable comparison of key financial metrics across previous years to evaluate business performance, resulting in time savings</li> <li>Focus will shift to interpreting, drawing insights from the data instead of performing calculation of financial ratios</li> <li>As repetitive and administrative tasks are offshored to neighbouring countries, job holders can focus their effort on higher-value activities which can act as a talent retention strategy</li> </ul>	<ul style="list-style-type: none"> <li>Short to medium-term</li> </ul>
Utilise financial models to gather data and insights, conduct research and highlight potential risks	M	<ul style="list-style-type: none"> <li>Analytics will enable the creation of more robust financial models as it takes into account of more sources of information</li> <li>The impact of COVID-19 needs to be taken into consideration when developing financial models and identifying potential risks</li> </ul>	<ul style="list-style-type: none"> <li>Short to medium-term</li> </ul>
Assist in preparation of financial information and due diligence matters as well as review contractual matters, tax and accounting guidelines	M	<ul style="list-style-type: none"> <li>Analytics and Intelligent Automation enables the preparation of financial information by compiling information quickly and reducing manual input errors</li> <li>Human intervention will remain necessary to handle specific deal-related diligence issues as well as maintaining an updated knowledge of the relevant tax and accounting guidelines</li> <li>Documentations related to the deal can be stored in the cloud to facilitate collaborating efficiency amongst the team and it is important to understand the underlying cybersecurity risks to protect the information stored online</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>
Gather requirements for post-integration accounting	L	<ul style="list-style-type: none"> <li>Technology (e.g. Cloud Computing) will act as an enabler to support the requirements gathering for post-integration matters. However, job holders will still play an important role as their professional judgment and critical thinking remain important to ensure that this process goes smoothly</li> </ul>	<ul style="list-style-type: none"> <li>Short-term</li> </ul>

## 5 Job dashboard – Mergers and Acquisitions Associate/Mergers and Acquisitions Executive (2/2)

[Contents](#)  
[Section Top](#)

Trends impacting this role					Impact Assessment
Artificial Intelligence (AI) & Analytics	Blockchain	Changing Public/ Client Expectations	Cloud Computing	Workforce Challenges	 MEDIUM degree of change in tasks
Cybersecurity	COVID-19	Move towards Outsourcing & Offshoring	Intelligent Automation		

### Responsibilities of the role in the future

**Moving forward**, this job role will leverage technology to support the execution of deliverables and the initial research phase. Intelligent Automation will support information extraction and analytics can provide insights from data. Professional judgement and critical thinking are still required when handling a wide range of duties throughout the M&A process.

### Technical Skills (TSC) Required

• Benchmarking	Level 3	• Post-deal Integration Management	Level 3
• Business Acumen	Level 4	• Professional and Business Ethics	Level 3
• Business Development	Level 2	• Project Execution and Control	Level 3
• Business Negotiation	Level 3	• Project Feasibility	Level 3
• Capital Raising	Level 3	• Project Management	Level 3
• Conflict Management	Level 3	• Regulatory Compliance	Level 3
• Corporate and Business Law	Level 3	• Risk Assessment	Level 4
• Financial Analysis	Level 3	• Risk Management	Level 3
• Financial Management	Level 2	• Stakeholder Management	Level 3
• Financial Modelling	Level 3	• Transaction Due Diligence	Level 2
• Financial Statements Analysis	Level 3	• Treasury Management	Level 3
• Information Gathering and Analysis	Level 3	• Valuation	Level 2
• Macroeconomic Analysis	Level 3		

### Critical Core Skills (CCS) Required

• Communication	Intermediate	• Problem Solving	Basic
• Digital Fluency	Intermediate	• Transdisciplinary Thinking	Basic
• Global Perspective	Basic		