Appendix | a. Impact and Skills Analysis Willis Towers Watson III'III

Executive, Talent Attraction

Job Family: **Talent Attraction**

Impact level: Medium



- The role will promote **Talent Value Proposition (TVP)** through social media platforms.
- Synthesise talent market and industry research and business understanding to identify talent sources.
- Leverage AI & ML to enhance the candidate and onboarding experience and optimise talent acquisition processes.
- Social Media









Artificial Intelligence (AI) & Machine Learning (ML)

EXPECTATIONS TODAY	EXPECTATIONS WITHIN THREE YEARS	NEW APPROACHES TO TASKS		
Promote Talent Value Proposition				
 Implement various outreach plans for different target talent pools 	 Develop and implement proactive initiatives such as strategic partnerships, online forums, and professional events that allow target talent pools to connect while building a positive employer brand 	 Communication and outreach platforms such as social media will be used to proactively build and promote a positive employer brand Strategic partnerships can be formed with institutes of higher learning to train and recruit talent with future skills 		
 Develop hiring collaterals based on organisation's Employee Value Proposition 	 [NEW] Guide hiring managers to present a positive Talent Value Proposition (TVP) throughout the recruitment process 	 Mobile applications and cloud technology will enable real-time communication between stakeholders and allow for more seamless transitions in the recruiting process such as real-time nudges to managers to engage with prospective hires 		
Analyse Talent Sources and Channels				
 Determine implications of the organisation's current and future needs on hiring requirements 	 Identify talent sources based on current and future business needs, budgets and consideration of diverse talent groups to support hiring decisions Source for passive candidates proactively through various channels and facilitate the hiring process by being the point of contact 	 Enterprise level workforce planning tools with analytics capabilities will enable predictive modelling of skills 		
 Identify opportunities to attract and convert potential candidates into new hires 	Identify opportunities to deploy innovative and / or technology-based approaches in sourcing and proactively reach out to convert potential candidates into new hires	 Social media and partnerships with institutes of higher learning will provide access to a variety of talent pools 		
 Propose improvements to the sourcing process 	 Assess effectiveness of various sources and approaches and propose improvements to the sourcing process 	 Data analytics of talent sourcing metrics will be used to monitor effectiveness 		

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	Deliver Positive and Seamless Candidate Experience			
 Implement SOPs for selection, assessment and hiring 	 [NEW] Suggest innovative and technology-based selection, assessment and hiring approaches that enhance candidate experience and reduce hiring bias 	 AI will automate the liaising / administering of the various components of assessment process 		
	■ Implement the new approaches and technology for selection, assessment and hiring	Research on the fast-growing range of recruitment solutions		
		 Understanding of candidate experience design and change management techniques to facilitate implementation 		
 Shortlist candidates and facilitate the hiring process 	Task substituted by technology	 Automated sourcing via AI and machine learning for resume screening will be used for shortlisting of candidates with greater efficiency and consistency 		
Conduct background and reference checks	 [NEW] Explore new technologies such as blockchain that can facilitate / substitute background and reference checks 	Talent attraction systems will be programmed to provide automatic reminders for background and reference checks at appropriate timings e.g. blockchain technology can be a secure mode for storage of sensitive data transactions		
 Communicate offers and negotiate terms and conditions, responding to full range of queries from candidates 	 Communicate offers and negotiate terms and conditions, responding to complex queries from the candidates 	 Al powered chatbots will be used to handle routine and simplistic queries on contractual issues 		
	 [NEW] Maintain and update the range of queries and responses that chatbots can handle to enhance first-level query handling from candidates 			
Task does not exist in current role	 [NEW] Monitor effectiveness and feedback from candidates and the business to enhance the recruitment process 	 Data analytics will be used to track effectiveness metrics throughout the recruitment process and analyse feedback 		
■ Task does not exist in current role	 [NEW] Support the delivery of a seamless and engaging candidate experience and serve as a candidate relationship manager to potential hires 	 Understanding of candidate experience design will enhance the delivery of the candidate experience and provide better support to potential hires 		
		 Mobile applications with proactive nudging will provide reminders to engage with promising candidates at appropriate times 		
Support Impactful Onboarding for New Hires				
 Advise on administrative issues and documentation required for new hires 	 [NEW] Suggest onboarding best practices to incorporate into the onboarding process to enhance overall experience 	Al powered chatbots will automate the resolution of standard administrative enquires		
 Develop onboarding materials and programmes 	 [NEW] Analyse new technology and practices to provide suggestions on technology and 	 Knowledge of best practices and emerging technologies that enhance new hire experience will be applied in conjunction with the organisational context 		
for new hires	relevant materials to enhance new hire experience	 Mobile applications with proactive nudging will provide reminders to engage with new hires at appropriate times 		

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 Analyse data and feedback on the quality of onboarding experience 	 Suggest improvements to the onboarding process by incorporating real-time insights from multi-sourced feedback 	 Multi-source listening and sentiment analysis will generate real-time data and insights on new hires' onboarding experience
	 [NEW] Analyse onboarding experiences against various milestones to identify insights for the development of a more consistent and structured onboarding process that reflects a successful onboarding programme 	 Data analytics can provide analysis of candidate experience against talent onboarding milestones to understand correlation for the enhancement of onboarding programme

Future skills* (Role-specific)

* Note: Please refer to Skills Framework for HR for exhaustive list of skills required for the role

Focus areas	Descriptions
Talent Persona Creation	Analyse data and develop segments of talent groups and define the distinct talent personas to help facilitate the development and implementation of personalised talent solutions
Data-led Talent Acquisition	Leverage global talent market and industry research and competitive intelligence research across a range of industries to implement the data-led talent acquisition
Social Media and Talent Marketing Strategy	Manage new media marketing campaigns and provide inputs for initiatives to attract qualified talent and promote available positions within the organisation
Candidate Experience Design	Identify areas of improvement in sourcing, assessment and securing of candidates and suggest technologies to deliver a positive candidate experience
Technology-driven Talent Assessment Strategy	Provide inputs for relevant technology solutions to automate and support the enhancement of talent assessment processes
Talent Onboarding Experience Design	Identify improvement opportunities to onboarding programmes and suggest technologies to enhance the delivery for a seamless and positive onboarding experience
Talent Value Proposition Design	Implement talent policies for diverse talent groups and suggest enhancements to support the building of an appealing Talent Value Proposition (TVP)
Omni-channel Communication	Identify the relevant communication touchpoints for diverse groups of talent and review communications to ensure consistency of talent experience across platforms

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Future skills* for all HR executives

* Note: Please refer to Skills Framework for HR for exhaustive list of skills required for the role

Focus areas	Descriptions
Business and Financial Acumen	Lead execution of talent initiatives by applying knowledge of business drivers, financial indicators, workforce analytics and the impact on business outcomes
Data-driven Story Telling	Guide and review the data-based insights and visualisations and provide inputs for narrative to influence talent-related decision-making process
People Analytics	Apply data mining and analytics techniques to analyse linkages between talent and business metrics, including intangible metrics. Use insights from predictive models to identify impact of talent programmes on the business
Organisational Behaviour and Change Management	Apply understanding of psychological, social and cultural drivers to guide talent towards desired change and apply use of technology and nudges to influence behaviours
Agile Mindset	Execute initiatives that promote agile ways of working, structures and processes which enhance adaptability and collaboration among talent. Provide inputs for improvement based on feedback as well as external research
HR Technology Adoption	Analyse existing processes to identify inefficiencies as well as gaps in talent experience and shortlist possible technology solutions to enhance the processes and experiences across the talent lifecycle
Relationships and Communication	Collaborate with stakeholders and display sensitivity to their needs, and lead the execution of communication plans across relevant stakeholders
Progressive and Inclusive Workforce Policy Implementation	Collaborate with the business to implement inclusive workforce policies and legislations relevant for diverse talent groups based on data-driven insights and review feedback

Beyond three years

The role will lead the execution of **new and innovative technology-enabled processes in talent sourcing and assessment** that will be connected to an integrated system for talent data. The role will lead **continuous improvement of talent onboarding processes** and provide input for design of talent onboarding programmes. There will be an **emphasis on social recruiting** and the role will be expected to build credibility and visibility in the talent market and emerge as a trusted partner to qualified talents.