

# Sourcing Manager

Function: Procurement & Sourcing

OVERALL IMPACT 

M

The Sourcing Manager develops different category strategies, performs vendor analysis and selection process, and organizes market intelligence. He identifies partnership opportunities for more efficient processes. He collaborates with teams across the globe to speed up innovation. He ensures supplier base is compliant in meeting all regulatory standards and supplier performance requirements.

KEY TASKS	FUTURE VIEW OF TASKS (3 – 5 YEARS)		REQUIRED SKILLS
Develop and refine sourcing strategies	M	<ul style="list-style-type: none"><li>Strengthen market intelligence by analysing global data flows stored within adopted ERP systems i.e. SAP</li><li>Apply predictive analytics and scenario planning to evaluate and recommend optimal sourcing pathways</li></ul>	<div>TECHNICAL SKILLS</div> <ul style="list-style-type: none"><li>Data Storytelling and Visualisation</li><li>Data Interpretation and Analysis</li><li>Workflow Digitalisation</li><li>Environmental Protection Management</li><li>Business Continuity Planning</li><li>Market Risk Management</li></ul> <div>CRITICAL CORE SKILLS</div> <ul style="list-style-type: none"><li>Global Perspective</li></ul>
Manage supplier selection and performance	L	<ul style="list-style-type: none"><li>Leverage vendor management software to evaluate supplier performance</li><li>Conduct cost, output and quality benchmarking exercises using digital dashboards</li></ul>	
Conduct compliance and quality audits	L	<ul style="list-style-type: none"><li>Consolidate documentation and contracts in a central management software. The digitalisation of work processes will enable Sourcing Managers to monitor and conduct checks in a more efficient and informed manner</li><li>Support digitalisation of work processes to enhance overall operational processes</li></ul>	

Source: Ipsos Interviews