

Level of Impact

Medium Impact

Job Expectations within the next 3 years

Critical Work Functions	Today	Within 3 Years
Perform Logistics Solutioning Tasks	<ul style="list-style-type: none"> Perform logistics services documentation Execute established and small-scale supply chain operations for customers Identify and analyse innovative logistics solutions that address customer needs 	<ul style="list-style-type: none"> Analyse the suitability and effectiveness of new technologies in improving logistics processes [AUGMENTED] Leverage digital SCM systems to streamline the documentation process of logistics operations Execute established and small-scale supply chain operations for customers
Perform Data Analytics Tasks	<ul style="list-style-type: none"> Perform data analysis and research to explain data findings 	<ul style="list-style-type: none"> [AUGMENTED] Analyse data from SCM systems and build insights on costs, delivery times and inventories [AUGMENTED] Analyse data from applications like sensors and RFID-tagging to generate reports on logistics operations network efficiency and identify potential areas of improvement [AUGMENTED] Analyse data from smart container management systems to report container flow, capture inefficiencies, highlight problems and delays and suggest course correction measures to improve and optimise logistics processes
Perform Business Development Tasks	<ul style="list-style-type: none"> Analyse customers' needs and opportunities in key accounts within assigned verticals to determine prevalent trends, dynamics and market movements Conduct targeted conversations with customers to identify customer needs 	<ul style="list-style-type: none"> Analyse reports on the market, economy, technology landscape, and customer needs to obtain data-driven insights on potential solutions for new business opportunities Leverage data analytics to conduct research and cost-benefit analysis to support the growth of potential business ventures
Perform Business Administration Tasks	<ul style="list-style-type: none"> Communicate requirements and activities to stakeholders and work to ensure alignment of interests within the business Apply and follow operational policies, standards and procedures Perform basic risk assessment 	<ul style="list-style-type: none"> Communicate with stakeholders to understand business needs on process improvements [AUGMENTED] Develop digital checklists and use technologies like AI and RPA to monitor and send out alerts, ensuring processes are compliant with organisation's policies and procedures

Job Adjacency

WITHIN WHOLESALE TRADE			OUTSIDE WHOLESALE TRADE		
Logistics Analyst	Materials Analyst	Operations Excellence Analyst	Business Process Excellence Analyst	Product Analyst (ERP)	RPA Analyst

SKILL DIFFERENTIATORS

Roles Specific

SKILL	DESCRIPTIONS
Agile Logistics	Integrate changing customer needs into the design of logistics processes.
Automated Inventory Management	Manage inventory using software applications to allow wholesalers and distributors to add, edit, delete and transfer inventory in real-time.
Machine to Machine (M2M) Technology Application	Understand the applications and operations of intelligent robotics, sensors and wearable technology in work processes.
Predictive Maintenance Planning	Interpret preventive maintenance workflows, procedures and practices to coordinate the execution of maintenance tasks safely and reliably.

IN THE NEXT 3-5 YEARS...

With advances in technology, this role will be expected to partner closely with the business to provide insights on logistics solutions and processes. The role will adopt technologies to drive efficiencies, synergies and cost-savings across logistics operations. Additionally, the role will be expected to value-add to the business by anticipating future customer needs, developing logistics solutions prototypes and delivering solutions.

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