

Level of Impact

Medium Impact

Job Expectations within the next 3 years

Critical Work Functions	Today	Within 3 Years
Manage trade finance transactions	<ul style="list-style-type: none"> Perform daily trade finance transactions to ensure funds transfer, trade finance software platforms and working capital requirements are optimised Generate relevant performance dashboards on the organisation's positions and prepare portfolio analysis for management review 	<ul style="list-style-type: none"> Perform daily trade finance transactions to ensure fund transfers, trade finance software platforms and working capital requirements are optimised [AUGMENTED] Leverage automated dashboards generated by BI applications to analyse trade cycle transactions, organisations' positions and portfolios and working capital requirements, and create reports that can provide actionable recommendations [NEW] Support the growth of financing lines with alternative financiers and/or structured financing as alternative funding methods [NEW] Support pilot tests for the gradual introduction and implementation of DLTs such as Blockchain to process live trade finance transactions, ensuring trade transparency and cost-efficiency
Manage trade finance documentation	<ul style="list-style-type: none"> Maintain proper documentation of trade finance records and transaction documents to ensure compliance with relevant laws and regulations Coordinate with operations team to ensure accurate trade finance documentation Analyse trade clearing and settlement process to ensure all trades are cleared 	<ul style="list-style-type: none"> [AUGMENTED] Prepare and maintain trade finance documentation guidelines and policies for both physical and digital documents and smart contracts, taking into account the intricacies of regulations in domestic and foreign jurisdictions Use digital platforms to accelerate transaction processing
Support application initiatives	<ul style="list-style-type: none"> Assist in the review of work processes and procedures to plan for continuous work improvement activities Contribute to technology implementation projects to facilitate the use of technologies 	<ul style="list-style-type: none"> Assist in the review of work processes and procedures using data analytics to provide data-driven insights for the planning of continuous work improvement activities Contribute to technology implementation projects to advocate the use of technologies in improving work processes

Job Adjacency

WITHIN WHOLESALE TRADE

Commodities Sales Analyst Corporate Strategy Analyst Credit Analyst

OUTSIDE WHOLESALE TRADE

Corporate Strategy Analyst Financial Analyst Risk Analyst

SKILL DIFFERENTIATORS

Roles Specific

SKILL	DESCRIPTIONS
Distributed Ledger Technologies Application	Develop an understanding of the principles and applications of distributed ledger technology in work processes.
Pilot Programme Management	Conduct small-scale, short-term experiments before deciding how and whether to deploy full-scale projects.
Structured Financing	Understand the mechanics and impact of structured financing instruments in managing cashflows.

IN THE NEXT 3-5 YEARS...

The role will be expected to execute trade finance transactions efficiently using AI and ML and gradually adopt DLTs. As paperless transactions become increasingly adopted with electronic documentation and electronic signatures gaining acceptance, trade finance facilitation will be simplified, reducing documents' processing time. As a result, this role is expected to have the bandwidth for value-added work. The role will continue to leverage data analytics to generate insights on trade processes and upkeep proper trade documentation on integrated digital platforms. In order to ensure financing availability for business continuity, it will be necessary for the role to build knowledge in alternative financing solutions (e.g., peer-to-peer lending, accounts receivable financing, etc.). Finally, as the emphasis on sustainability grows and as more financial institutions accelerate Green Financing, the role will also need to develop knowledge in Structured Green Financing solutions.

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