







Annex C: JSIT-WST Industry Partners

Industry Partners - Jobs

1 AKG Singapore

AngusKnight (AKG), is an international firm specialising in workforce and organisational development, with a presence in Singapore since 2017, focusing on talent management, enhancing employee engagement and organisational effectiveness. The firm specialises in sourcing and placing candidates that meet industry requirements. For more than 30 years, AKG has partnered with governments to provide high-quality health and human service programmes that are cost-effective and tailored to the needs of the people.

As a JSIT partner, AKG will match curated job demands from the Wholesale Trade sector companies to job seekers in its database. AKG will also set up dedicated processes in support of Wholesale Trade sector companies interested in tapping on AKG's workforce transformation programmes and grants (e.g. Polaris Career Guidance Programme² etc.). Furthermore, AKG will collaborate with SBF on events and media activities to engage Wholesale Trade sector companies and job seekers keen to join the industry.

2 Ingeus Singapore

Ingeus is a global employment services and workforce development organisation that provides various services aimed at improving employment outcomes and supporting individuals in their career development. They provide personalised advisory services, career development support and industry insight including tailored services for older job seekers to help them remain competitive in the job market.

As a JSIT partner, Ingeus will match curated job demands from the Wholesale Trade sector companies to job seekers in its database as well as set up dedicated processes to support Wholesale Trade sector companies interested in tapping on Ingeus' workforce transformation programmes and grants (e.g. Polaris Career Guidance Programme). Ingeus will also collaborate with SBF on events and media activities to engage Wholesale Trade sector companies and job seekers keen to join the industry.

3 LinkedIn

LinkedIn is a business and employment-focused social media platform that facilitates job postings across industries including for workers and employers. LinkedIn allows members (both workers and employers) to create profiles and network with each other in an online social network which may represent real-world professional relationships.

As a JSIT partner, LinkedIn will provide a dedicated partnership team that will provide proactive support to Wholesale Trade companies, including tailored training sessions on attracting talent as well as jobs and skills insights and data for the sector. LinkedIn will also support recruitment outreach activities through its platform and its LinkedIn Talent Solutions that focus on Hiring and Learning.

4 NTUC's Employment and Employability Institute (e2i)

e2i is the empowering network for workers and employers seeking employment and employability solutions. e2i serves as a bridge between workers and employers, connecting with workers to

² Polaris is a suite of personalised career guidance programmes designed for employed individuals who are looking to elevate their career through career planning. Delivered by Workforce Singapore (WSG) and its appointed providers, Ingeus and AKG, Polaris career guidance programmes offer personalised support by a certified career coach. More information here









offer job security through job-matching, career guidance and skills upgrading services, and partnering employers to address their manpower needs through recruitment, training and job redesign solutions.

Under the JSIT, e2i will match curated job demands from the Wholesale Trade sector companies to job seekers in its database.

Industry Partners - Skills

1 JobKred

JobKred is a workforce transformation platform that uses Skills Intelligence to help organisations track, assess and grow the skills of their workforce. It helps companies to enable a skills-first talent strategy, accelerate movement to a skills-ready workforce and support career and skills development.

As a JSIT partner, JobKred will work with SBF to provide Wholesale Trade companies access to their Al-powered workforce transformation platform that allows companies to benchmark and identify skills gaps based on employee job roles while also receiving recommendations for curated training. This will help the Wholesale Trade sector to meet the jobs and skills needs of companies and their employees.

2 SIM Academy

The Singapore Institute of Management (SIM) is one of the region's leading education and lifelong learning institutions, recognised for empowering individuals and enterprises to thrive across life stages through learning. SIM Academy focuses on Professional Development (PD) and Enterprise Solutions (ES) for career transitions and advancements, and integrated learning solutions for enterprises.

As a JSIT partner, SIM will roll out 8 courses focused on cognitive and sustainability skills tailored for the Wholesale Trade sector to uplift the sector and attract new talent. In the series of courses under cognitive skills, participants will gain knowledge in critical core skills such as mastering collaboration, cultivating a growth mindset and developing key thinking skills to aid problem solving and decision making. In the series of courses under sustainability skills, participants will learn about sustainability concepts, frameworks and development of an ESG strategy. For more details on the new courses for Wholesale Trade sector, please refer to **Annex D**.